

# fast start to fast cash

THE FAST START PROGRAM IS OPEN TO ALL REPRESENTATIVES WHO ARE NEW TO LEADERSHIP

## TWO WAYS TO A FAST START TO FAST CASH:

**1. EARN \$20** for every successful recruit\*, after your first two, in a 4-campaign period, (maximum of 10). You can earn up to **\$200!**

You can continue earning for recruits\*, up to a maximum of 10, even after you achieve Unit Leader within the 4-campaign period.

**2. EARN \$100** when you achieve Unit Leader\*\* in the same 4-campaign period.

And earn a **\$100 MENTOR BONUS**. Any Unit Leader or above who develops someone who achieves Unit Leader in the 4-campaign period earns \$100†.

### Track your new recruits here:

Representative Name	1st Camp	\$50+ Paid 1st or 2nd Order	Total Earned
1		<input type="checkbox"/>	on your way!
2		<input type="checkbox"/>	on your way!
3		<input type="checkbox"/>	<b>\$20</b>
4		<input type="checkbox"/>	<b>\$40</b>
5		<input type="checkbox"/>	<b>\$60</b>
6		<input type="checkbox"/>	<b>\$80</b>
7		<input type="checkbox"/>	<b>\$100</b>
8		<input type="checkbox"/>	<b>\$120</b>
9		<input type="checkbox"/>	<b>\$140</b>
10		<input type="checkbox"/>	<b>\$160</b>
11		<input type="checkbox"/>	<b>\$180</b>
12		<input type="checkbox"/>	<b>\$200!</b>

\*Recruits must be in your 1st Generation and have a minimum paid order of \$50 in their first or second campaign.

\*\*Unit Leader requirements = You + \$250 + 5 Unit Members + \$1,200 in Unit Sales.

†Rollups do not count.

Leadership Overview Levels of Achievements—Earnings					
	Personal Award Sales	Minimum # of Recruits	Total Unit Sales Recruitment	Minimum Order Size to Earn	BONUS
Unit Leader	\$250	5	\$1,200	\$100	3.0%
				\$150	5.0%
				\$315	6.0%
				\$625	7.0%
			2nd Generation	\$100	0.5%
				\$150	1.0%
Advanced Unit Leader	\$300	12 including 3 Unit Leaders	\$4,000	\$100	3.0%
				\$150	6.0%
				\$315	7.0%
				\$625	8.0%
			2nd Generation	\$100	1.0%
				\$150	2.0%
			3rd Generation	\$100	0.5%
				\$150	1.0%
Executive Unit Leader	\$350	20 including 7 Unit Leaders	\$17,500	\$100	3.0%
				\$150	8.0%
				\$315	10.0%
				\$625	12.0%
			2nd Generation	\$100	1.5%
				\$150	3.0%
				\$315	4.0%
				\$625	5.0%
			3rd Generation	\$100	1.0%
				\$150	2.0%
Senior Executive Unit Leader	\$400	20 including 9 Unit Leaders, 2 of whom are Executive Unit Leaders	\$40,000	\$100	3.0%
				\$150	8.0%
				\$315	10.0%
				\$625	12.0%
			2nd Generation	\$100	1.5%
				\$150	3.0%
				\$315	4.0%
				\$625	5.0%
			3rd Generation	\$100	1.0%
				\$150	2.0%

All Leadership Representatives are responsible for personally recruiting and appointing their 1st Generation, and training and mentoring their entire Unit.

\*Earns an additional 2% on the Total Unit Leadership Sales of each 1st Generation Executive Unit Leader's Unit. Also eligible for a cash bonus of up to \$400 per campaign.

Avon reserves the right, in its sole discretion, to change these qualification levels or to modify the Leadership Program at any time. Please refer to the Leadership Web site for any updates.

